



# SECOR ASSET MANAGEMENT

# Q1 2024 Equity Market Outlook

January 2024

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			Note: Last	Note: Last
Asset Class	Market Return	Volatility	<u>10 Yrs Return</u>	<u>20 Yrs Return</u>
Developed Market Equity	7.0%	17%	10.1%	8.5%
Emerging Market Equity	7.5%	25%	5.6%	8.4%
Private Equity	8.5%	30%	17.0%	15.0%



## Ranked Asset Class Return by Year. Green Means You're Beating Inflation

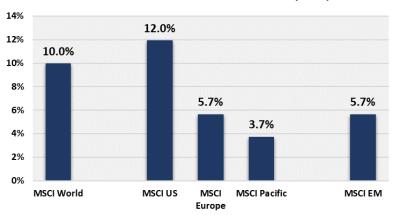
Ranking	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
1	US Small (37%)	REITS (27%)	MSCI JP (9%)	Commod. (21%)	MSCI CN (51%)	USD Cash (0%)	S&P 500 (29%)	MSCI CN (28%)	REITS (32%)	Commod. (0%)	S&P 500 (22%)
2	S&P 500 (30%)	S&P 500 (13%)	REITS (2%)	US Small (19%)	MSCI EM (35%)	US 2yr (0%)	REITS (26%)	US Small (18%)	S&P 500 (20%)	USD Cash (-4%)	MSCI JP (17%)
3	MSCI JP (25%)	US 10yr (8%)	US 10yr (1%)	US HY (15%)	MSCI EU (24%)	US 10yr (-1%)	US Small (23%)	MSCI EM (17%)	Commod. (18%)	US 2yr (-10%)	US Small (13%)
4	MSCI EU (24%)	MSCI CN (7%)	EM \$ Sov. (1%)	Global HY (12%)	MSCI JP (22%)	US Agg (-2%)	MSCI EU (22%)	S&P 500 (17%)	MSCI EU (9%)	EM Local (-14%)	MSCI EU (12%)
5	US HY (6%)	US IG (7%)	S&P 500 (1%)	S&P 500 (10%)	S&P 500 (19%)	TIPS (-3%)	MSCI CN (21%)	MSCI JP (13%)	US Small (7%)	US HY (-17%)	Global HY (10%)
6	Global HY (6%)	EM \$ Sov. (6%)	US 2yr (0%)	MSCI EM (9%)	US Small (12%)	US HY (-4%)	MSCI JP (17%)	Commod. (10%)	TIPS (-1%)	TIPS (-17%)	US HY (10%)
7	MSCI CN (2%)	US Agg (5%)	US Agg (0%)	EM \$ Sov. (7%)	EM Local (12%)	US IG (-4%)	MSCI EM (16%)	TIPS (10%)	US HY (-2%)	Global HY (-18%)	REITS (8%)
8	REITS (1%)	US Small (4%)	USD Cash (-1%)	REITS (7%)	Global HY (8%)	EM Local (-5%)	US IG (12%)	US 10yr (9%)	MSCI JP (-5%)	US Agg (-18%)	EM \$ Sov. (7%)
9	US 2yr (-1%)	TIPS (3%)	US IG (-1%)	US IG (4%)	EM \$ Sov. (7%)	Global HY (-6%)	US HY (12%)	US IG (8%)	Global HY (-6%)	MSCI EU (-20%)	MSCI EM (7%)
10	USD Cash (-1%)	US HY (2%)	TIPS (-2%)	EM Local (4%)	REITS (6%)	REITS (-6%)	EM \$ Sov. (11%)	US Agg (6%)	USD Cash (-7%)	US 10yr (-20%)	US IG (5%)
11	US IG (-3%)	US 2yr (0%)	MSCI EU (-3%)	TIPS (3%)	Commod. (5%)	EM \$ Sov. (-6%)	Global HY (10%)	US HY (6%)	US 2yr (-7%)	US IG (-21%)	EM Local (3%)
12	US Agg (-3%)	USD Cash (-1%)	Global HY (-3%)	MSCI JP (1%)	US HY (5%)	S&P 500 (-6%)	Commod. (8%)	Global HY (6%)	US IG (-8%)	MSCI JP (-21%)	US Agg (2%)
13	MSCI EM (-4%)	Global HY (-1%)	US Small (-5%)	US Agg (1%)	US IG (4%)	Commod. (-12%)	EM Local (7%)	MSCIEU (5%)	US Agg (-8%)	EM \$ Sov. (-22%)	US 2yr (1%)
14	EM Local (-6%)	MSCI EM (-3%)	US HY (-5%)	MSCI CN (-1%)	US Agg (1%)	US Small (-13%)	US Agg (6%)	EM Local (4%)	EM Local (-8%)	S&P 500 (-23%)	TIPS (0%)
15	US 10yr (-7%)	EM Local (-3%)	MSCI CN (-8%)	US 2yr (-1%)	TIPS (1%)	MSCI JP (-14%)	US 10yr (6%)	EM \$ Sov. (4%)	MSCI EM (-9%)	MSCI EM (-25%)	USD Cash (0%)
16	EM \$ Sov. (-7%)	MSCI JP (-4%)	EM Local (-11%)	US 10yr (-1%)	US 10yr (0%)	MSCI EM (-16%)	TIPS (6%)	US 2yr (2%)	EM \$ Sov. (-9%)	US Small (-25%)	US 10yr (0%)
17	TIPS (-10%)	MSCI EU (-6%)	MSCI EM (-15%)	USD Cash (-2%)	USD Cash (-1%)	MSCI EU (-16%)	US 2yr (1%)	USD Cash (-1%)	US 10yr (-9%)	MSCI CN (-27%)	MSCI CN (-14%)
18	Commod. (-10%)	Commod. (-18%)	Commod. (-19%)	MSCI EU (-2%)	US 2yr (-2%)	MSCI CN (-20%)	USD Cash (0%)	REITS (-6%)	MSCI CN (-27%)	REITS (-30%)	Commod. (-14%)

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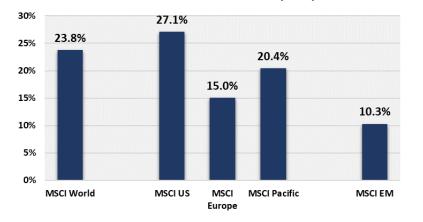
## **Equity Market Returns**



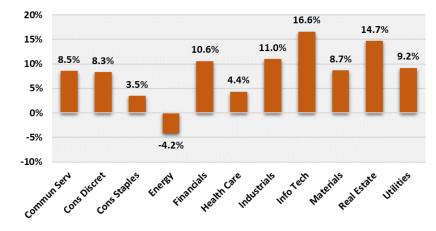


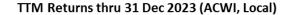
Last 3 Months Returns thru 31 Dec 2023 (Local)

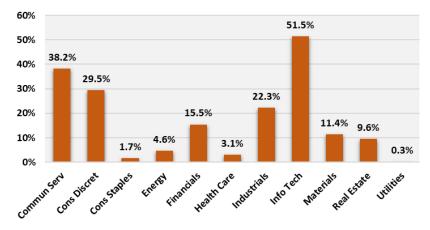
TTM Returns thru 31 Dec 2023 (Local)



Last 3 Months Returns thru 31 Dec 2023 (ACWI, Local)









	30-Sep-23	29-Dec-23	Change
MSCI World	10289.64	11314.06	10%
S&P 500 Index	4288.05	4769.83	11%
MSCI World P/E	<b>16.8</b> x	19.0x	13%
	44.00/		• • •
S&P 500 2024 Est. EPS Growth	11.0%	10.2%	-0.8%
	4 500/	2.00%	70 has a
US 10 Yr Yield	4.58%	3.88%	-70 bps
High Viold Sprood	121 hpc	271 hpc	60 hns
High Yield Spread	<b>431 bps</b>	<b>371 bps</b>	-60 bps
US CPI YoY	3.7%	3.1%	-60 bps
UJUTIUI	5.770	3.1/0	-oo pha



Equity Premia	
Performance &	
Valuation	
Summary*	

	Performance			Valuation (z-score)		
	Last 3 Mo.	lo. TTM Last 10 Y		Last 10 Yrs	Last 35 Yrs	
Value	-0.4%	-5.2%		-0.1	-0.8	
Size (Small)	1.1%	-7.2%		-0.9	-1.1	
Momentum	2.9%	-7.3%		0.5	0.5	
Quality	0.6%	6.5%		0.4	1.1	
Low Volatility	-4.6%	-12.8%		-0.7	0.2	

Highlights

- After a large positive return in 2022, Value stocks struggled once again in 2023.
- Small cap stocks outperformed in the fourth quarter but were laggards once again in 2023. Small caps also appear cheap relative to their history.
- High Momentum stocks had a negative return in 2023 reflecting a sharp shift in market leadership from 2022; Q4 returns, however, were positive.
- Low Volatility stocks resumed their struggle in both Q4 and for the year 2023.

Sources: Ken French website (http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/data\_library.html), MSCI, Bloomberg, Compustat, FactSet, IBES, Goldman Sachs Global Investment Research, SECOR. As of 31 December 2023. \* See Appendix 21, 22 for more detail.



Factors	Comments	Historical Range
Valuation	<ul> <li>Global equity valuation multiples expanded in 2023 as stocks rallied with flat YoY earnings growth.</li> <li>The US market is at extreme valuation levels relative to long-term history; less so over more near-term comparisons.</li> <li>European equities appear cheaper relative to the US but also saw valuation multiples expand in 2023.</li> <li>Emerging Markets relative valuations versus Developed are near or slightly below average but are rich versus their own history on most measures.</li> <li>The relative attractiveness of stocks versus bonds and credit improved slightly as bond yields fell faster than earnings yields.</li> </ul>	e X + Bearish Neutral Bullish
Fundamentals	<ul> <li>Despite flat YoY earnings growth in the US &amp; Europe through the first three quarters of 2023, earnings growth has exceeded expectations.</li> <li>Earnings are expected to grow by 11% in the US in 2024 led by the megacap Tech companies who are expected to grow earnings at 18% vs 7% for the rest of the market.</li> <li>Earnings growth in Europe and Japan is expected to be 6% and 8%, respectively, in 2024; in-line with the non-tech portion of the US market.</li> <li>The highest expectations are for Emerging Markets with a consensus forecast of 18% earnings growth in 2024, hinging on a rebound in the disappointing China market.</li> </ul>	e X I Eearish Neutral Bullish
Technicals	<ul> <li>Sentiment turns positive across a range of measures with the rally in the fourth quarter.</li> <li>Outflows following 2022's bear market have begun to reverse.</li> <li>Retail sentiment measures, such as the AAII Bull-Bear Index, the Put-Call ratio and Shiller Crash Confidence index have swung to optimistic readings.</li> <li>Household stock ownership percentage near historical highs.</li> </ul>	Bearish Neutral Bullish
Macro Impact	<ul> <li>Gloom from a year ago lifts as recession fears fade, inflation fight makes steady progress.</li> <li>Higher-for-Longer narrative is replaced by soft landing expectations, rate cuts and the return of earnings growth.</li> <li>Geo-political tensions persist. Elections in 2024 in the US, UK and India. Taiwan election results suggest continued heightened tensions with China.</li> </ul>	Bearish Neutral Bullish
Current Quarter X Last Quarter	9 – 12 Month View	Bearish Neutral Bullish



Factors	Comments	Historical Range
Valuation	<ul> <li>The median Buyout EV/EBITDA acquisition multiple in the US and Europe moderated slightly, falling from 12.7x EV/EBITDA at YE2022 to 12.0x at the end of Q3.</li> <li>EV/EBITDA multiple is in-line with that of the public equity market.</li> <li>Deal leverage fell substantially in 2023.</li> </ul>	Bearish Neutral Bullish
Fundamentals	<ul> <li>HY default rates remain very low in US and Europe.</li> <li>However, HY interest coverage fell in US and Europe in 2023 from near historically high levels to closer to average.</li> <li>EBITDA margins for HY issuers also fell slightly in 2023 but are still at relatively high levels historically.</li> <li>The incidence of HY distress rose in 2023 but is also near long-term average.</li> </ul>	Bearish Neutral Bullish
Technicals	<ul> <li>PE deal activity cooled from the fast pace of 2021 and 2022, but 2023 deal activity still strong versus longer history.</li> <li>Exit activity fell sharply in 2023 creating an historical imbalance between investments to exits.</li> <li>Fundraising also moderated from the 2021-2022 pace but was relatively strong in comparison to levels of the late 2010s.</li> </ul>	Bearish Neutral Bullish
Macro Impact	<ul> <li>Expected lower rate environment should provide a strong tailwind to Private Equity.</li> <li>LBO lending market normalizing after disruptions from rising rates, tightening credit standards.</li> <li>Emergence of private credit, particularly in the middle market, has contributed to improving financing environment.</li> <li>PE always a potential punching bag in an election year.</li> </ul>	Bearish Neutral Bullish
Current Quarter X Last Quarter	9 – 12 Month View	Bearish Neutral Bullish



The next 5 years return forecast is well below long-term expectations, driven by forecasted mean-reversion in both real earnings growth and the earnings multiple. (see Appendix 19-20 for more detail)

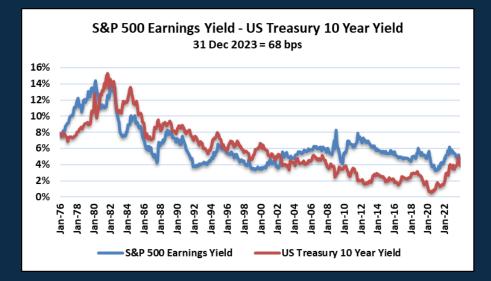
MSCI World	Long-Term Assumption	Last 5 Years	Next 5 Years Est.
Nominal EPS Growth	4.2%	7.1%	3.4%
Real Earnings Growth Inflation	2.2% 2.0%	3.7% 3.4%	1.4% 2.0%
P/E Multiple Expansion/(Contraction)	<u>0.0%</u>	<u>4.5%</u>	<u>-1.5%</u>
Annual Price Gain	4.2%	11.6%	1.9%
Dividend Yield	<u>2.8%</u>	<u>2.1%</u>	<u>2.1%</u>
Total Return (Local)	7.0%	13.7%	4.0%

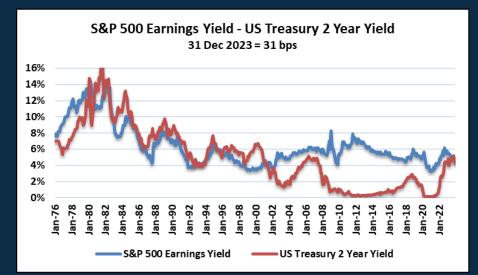
Data as of 31 December 2023



### **US Equity versus Bonds**

- The spread between the equity earnings yield and the US 10 Year yield expanded slightly during Q4 to 68 bps from 55 bps a quarter ago.
  - The spread of 68 bps at YE2023 compares to a median of 77 bps from 1976.
  - The spread has contracted considerably from YE2022's 193 bps.
- The spread between the equity yield and the yield on the US 2 Year Note widened slightly during Q4 to 31 bps from 25 bps at the end of Q3 but is below its longterm median of 126 bps.
  - This spread averaged 415 bps since 2010 before converging to near zero over the last year.







### **US Equity versus Credit**

- The equity earnings yield and the yield on high yield bonds both fell in Q4 with HY bond yields falling more (-130 bps for HY vs -57 bps for equity).
  - The spread between High Yield YTW (7.59%) and the S&P 500 Earnings Yield (4.56%) stood at 303 bps at YE2023, below the average of 426 bps since 1987 (43<sup>rd</sup> percentile).
  - The spread returned to a similar level as YE2022's 316 bps.
- And the IG yield also fell more than the equity Earnings Yield in Q4 (-88bps vs -57bps) and is again below historical average.
  - The spread between the IG Yield (5.49%) and the S&P 500 Earnings Yield (4.56%) stood at 93 bps at YE2023, below the average of 163 bps since 1986 (and 45<sup>th</sup> percentile).
  - This spread is, however, wider than a year ago where the equity earnings yield exceeded the IG yield by 6 bps.





### What Has Changed Over the Last Two Years



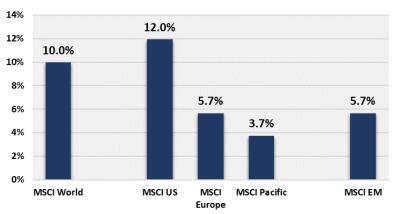
- Developed market equities have taken a roundtrip back to where they ended 2021.
- However, over the past 2 years, MSCI World earnings grew by 9%.
- Over the same period, the developed markets P/E multiple contracted by 2.2 points, or 10%, to 19.0x (vs avg. 18.6x from 2000).
- The US Fed Funds rate increased from near zero to more than 5%, inflation has fallen and the US 10Yr yield has increased by 2.4%.
- After recent sluggish earnings growth by the Tech+ sector (due largely to tough comparisons when earnings spiked during the pandemic), the sector is expected to lead the way in 2024 with expected EPS growth of 18%, more than 2x the rest of the developed markets.
- The more optimistic outlook reawakened speculative urges. Bitcoin regained nearly all its lost ground in 2023.

	YE2021	YE2022	YE2023	Last 2 Yrs
MSCI World Index	3231.73	2602.69	3169.18	-2%
		-19%	22%	
MSCI World EPS	<b>\$152</b>	\$163	\$167	9%
(USD)		7%	2%	
MSCI World P/E	21.2x	<b>16.0</b> x	19. <b>0</b> x	-10%
		-25%	19%	
Fed. Funds Rate	0.1%	4.1%	5.3%	5.2%
Est. Inflation	5.5%	6.8%	3.1%	-2.4%
US 10Yr Yield	1.5%	3.9%	3.9%	2.4%
Bitcoin	\$46,310	\$16,576	\$42,505	-8%
		-64%	156%	

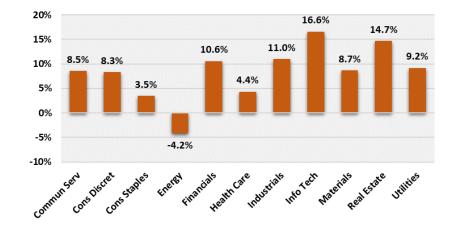






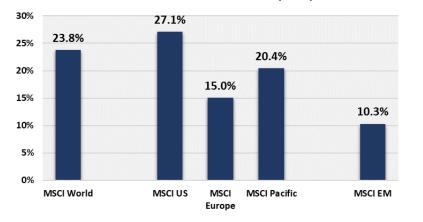


Last 3 Months Returns thru 31 Dec 2023 (Local)

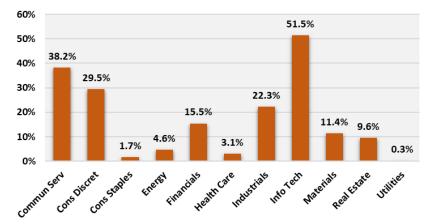


Last 3 Months Returns thru 31 Dec 2023 (ACWI, Local)

TTM Returns thru 31 Dec 2023 (Local)







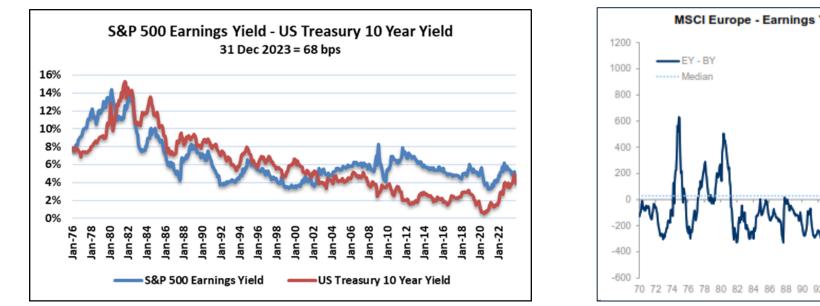


- Valuation Global equity valuation multiples expanded in 2023 as stocks rallied with flat YoY earnings growth. (Appendix 3-8)
  - The US market is at extreme valuation levels relative to long-term history on most measures; less so vs more near-term periods.
  - The least stretched measure is Price /Free Cash Flow, which at 28x is in the 73<sup>rd</sup> most expensive percentile going back to 1990.
  - European equities appear cheaper relative to the US but also saw valuation multiples expand in 2023. Europe's normalized P/E stands at 18.2x at YE2023, or 64<sup>th</sup> percentile since 1980. Europe's Price/Sales of 1.4x at year-end is at its 86<sup>th</sup> percentile over the same period.
  - Emerging Markets relative valuations versus Developed are near or slightly below average but are rich versus their own history on most measures.
  - The median Buyout EV/EBITDA acquisition multiple in the US and Europe moderated slightly, falling from 12.7x EV/EBITDA at YE2022 to 12.0x at the end of Q3, in-line with that of the public equity market. Deal leverage fell significantly in 2023.
- Fundamentals Despite flat YoY earnings growth in the US & Europe through the first three quarters of 2023, earnings growth has exceeded expectations. Strong earnings growth is expected to resume in 2024. (App. 9-12)
  - Earnings are expected to grow by 11% in the US in 2024 led by the megacap Tech companies who are expected to grow earnings at 18% vs 7% for the rest of the market.
  - Earnings growth in Europe is expected to be 6% in 2024, in-line with the non-tech portion of the US market.
  - After strong earnings growth in 2023 (aided by a weak Yen), expectations are for 8% earnings growth in Japan in FY2024.
  - The highest expectations are for Emerging Markets with a consensus forecast of 18% earnings growth in 2024, hinging on a rebound in the disappointing China market.
  - Private equity fundamentals deteriorated in 2023 as HY issuers in the US and Europe saw interest coverage fall while distress ratios increased.
     Despite deterioration, most measures near long-term averages. Default rates remained very low in 2023.



• Macro Environment – 2022 recession never materialized, higher-for-longer did not age well.

- Gloom from a year ago has turned to optimism for soft landing and rate cuts fuelled equity market surge in Q4.
- The spread between earnings yields and bond yields in the US widened slightly in the fourth quarter but is narrow by historical standards (68 bps in the US versus median 77 bps), and down from 193 bps at YE2022.
- Earnings yield spread in Europe remain wide by historical standards at 450 bps.







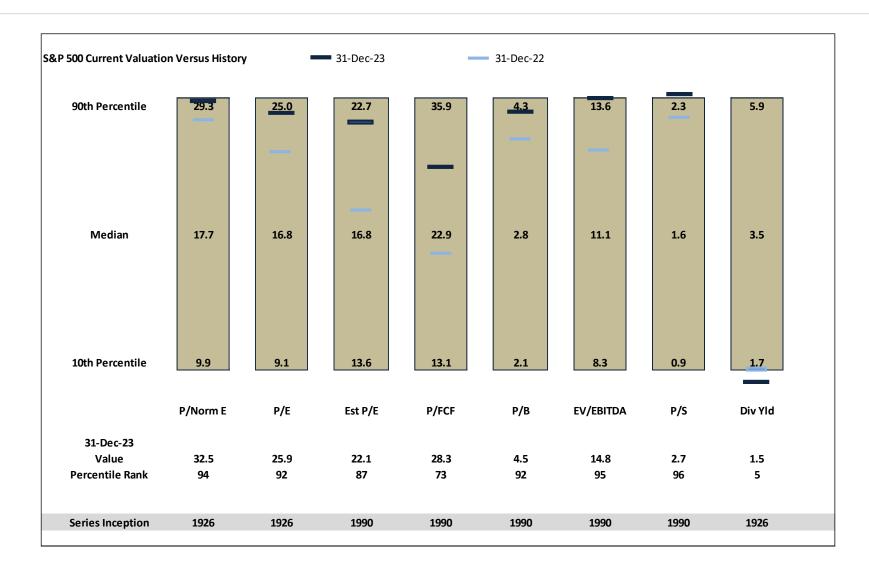
- Technicals Sentiment does a U-turn, turns positive across a range of measures. (Appendix 13-18)
  - Equity fund flows showing signs of recovering after outflows driven by 2022's bear market. (Appendix 13)
  - Retail investor sentiment improved throughout 2023 with notable measures such as the Put/Call ratio, the AAII Bulls & Bears index and the Shiller Crash Confidence index swinging to optimistic levels. (Appendix 15, 16)
  - Household Equity Assets as a percentage of Total Financial Assets are near record high levels. (Appendix 17)
  - As was the case in 2023 following 2022's bear market, equity markets have typically bounced back from extreme negative years. Above-average returns have been the norm 3-5 years out from a bear market. (Appendix 14)
  - PE deal activity cooled from the fast pace of 2021 and 2022, but 2023 deal activity matched the rate of the several years prior to that. Exit activity fell sharply in 2023 creating an historical imbalance between investments to exits. Fundraising also moderated from the 2021-2022 pace but was relatively strong in comparison to levels of the late 2010s. (Appendix 19)

• Politics – Geopolitical risk mount with wars in Israel-Middle East, Russia-Ukraine.

- Presidential election year in the US, as well as general elections in the UK and India.
- China-US tensions persist.

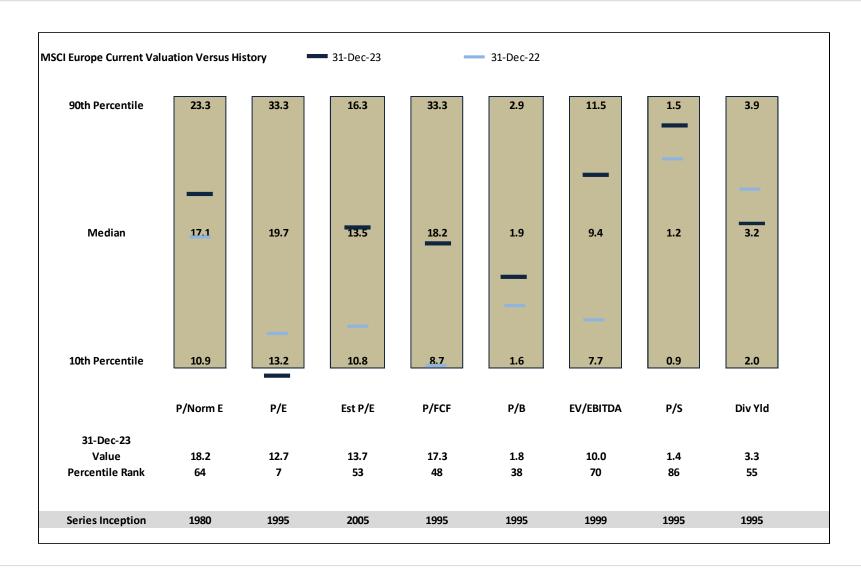
# Appendix 3 – US Valuation





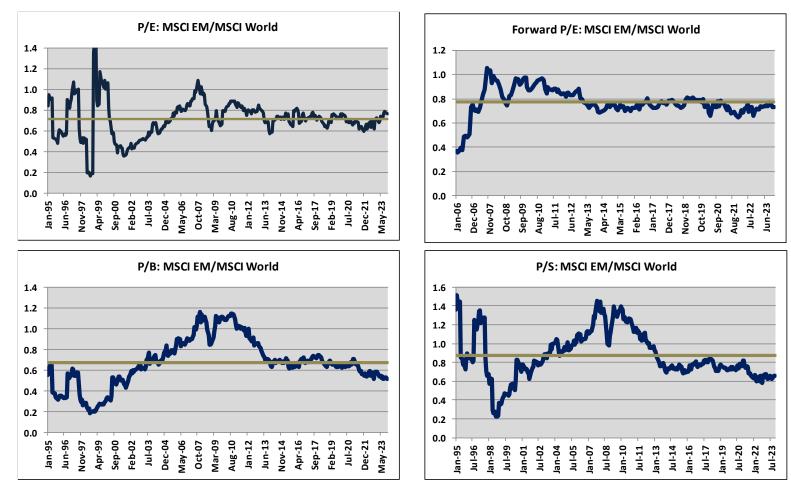
# **Appendix 4 – Europe Valuation**



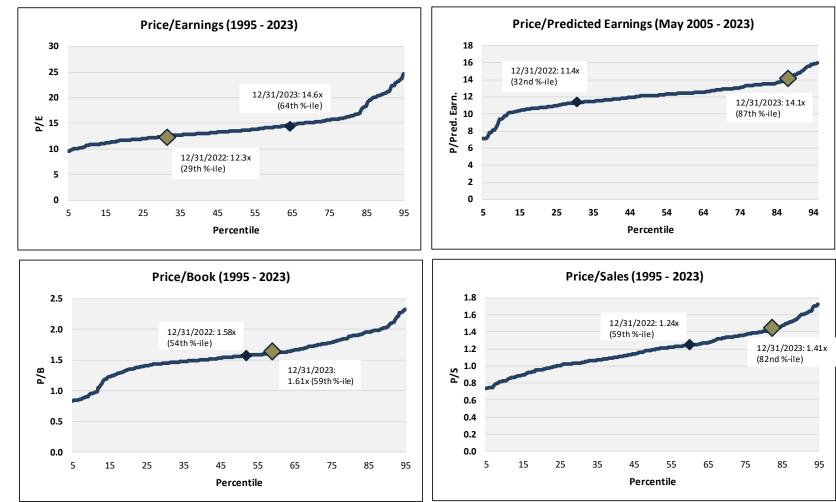




# Emerging Market valuations are near, or just slightly below, long-term averages vs developed.







# Emerging Market equity valuations are expensive versus their own history.



			F	orward			Trailing		Compo	site Value
Index	Level	1yr Range	Fwd P/E	20y Z-Score	P/B	20y Z-Score	Div Yield	20y Z-Score	vs. ACWI	20yr Range
MSCI ACWI	727	·	16.6	•	2.9	2. 0 . 2	2.0	c2. 0 , 2	n/a	c2 0 2 n/a
S&P 500	4,770	•	19.6	•	4.5		1.5	•	137%	
MSCI Europe	1,917	·	13.0	•	2.0	•	3.1	•	73%	
FTSE 100	7,733	-	10.8	•	1.7	•	3.9	•	63%	
ΤΟΡΙΧ	2,366	•	13.6	•	1.3	•	2.3	•	64%	•
Hang Seng	17,047	-	7.9		1.0	•	4.1		41%	•
MSCI Australia	1,522	-	16.4	•	2.3	-	4.2	•	89%	•
MSCI EM	1,024	-	11.9	•	1.6	•	2.9	•	64%	•
Brazil	1,800	-	8.2	•	1.7	•	6.7	•	54%	•
China	56	•	9.0	•	1.2	•	2.7	•	48%	•
India	2,487	-	22.2		3.9		1.1	•	134%	•
Korea	831	-	11.3	•	1.1	•	2.0	•	53%	•



5.9x

5.1x

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# Buyout multiples moderated slightly in 2023.



Median NA & Europe PE EV/EBITDA Acquisition Multiple vs MSCI World EV/EBITDA

### Median NA & Europe PE EV/Sales Acquisition Multiple vs MSCI World EV/Sales



### And leverage levels moderated.

Share of PE LBO debt to EV Average PE debt/EBITDA multiples 65% 6.0x 60% 5.8x 55% 5.6x 50.8% 50% 5.4x 43.9% 45% 5.2x . 40% 5.0x 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023\*

US

20

0

-20

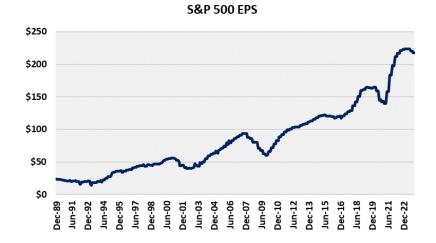


-MSCI Europe

2024

2022

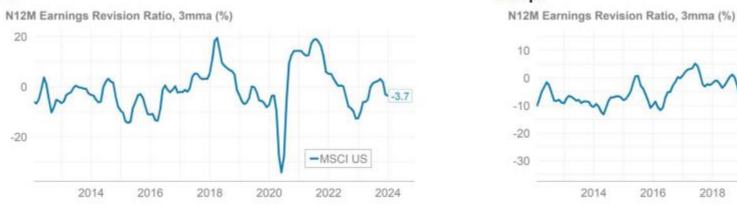
2020





MSCI Europe EPS

### Europe



2016

2018

2014

### **Appendix 10 – Japan & EM Earnings**

Japan

10

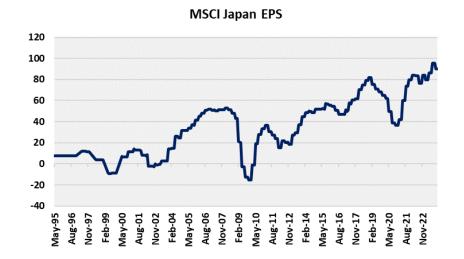
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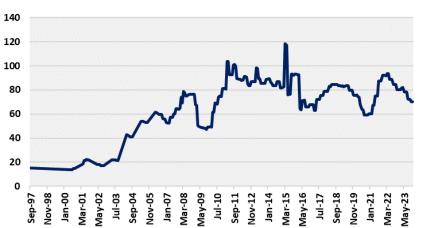
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-20



2024





EM





2016

2018

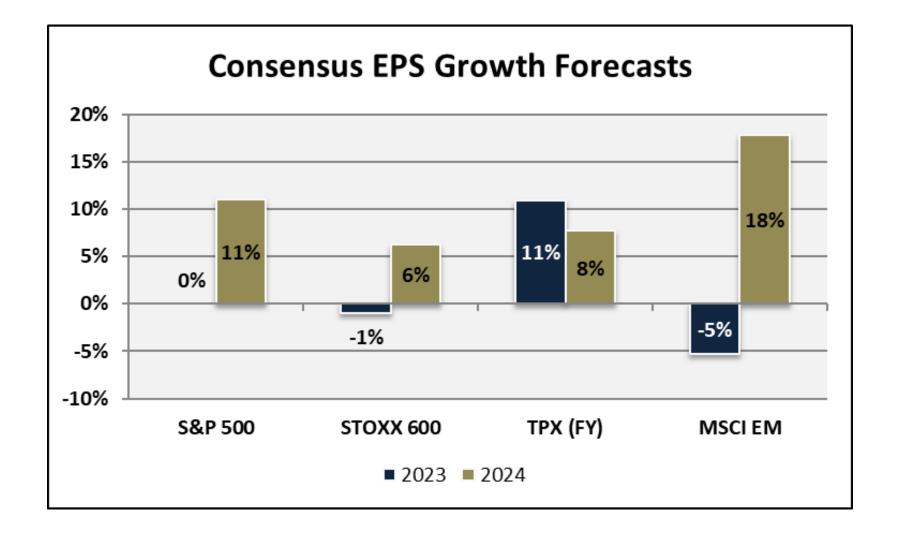
2020

2022

2014

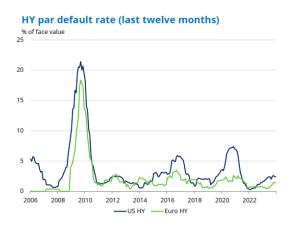
N12M Earnings Revision Ratio, 3mma (%)



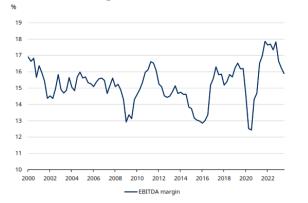




 The HY default rate remains very low in the US & Europe; EBITDA margins remain high.



#### US HY EBITDA margin



 HY interest coverage has fallen over the last year but is near average levels.

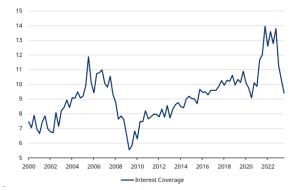
#### US HY interest coverage ratio



2000 2002 2004 2006 2008 2010 2012 2014 2016 2018 2020 2022 ——Interest Coverage

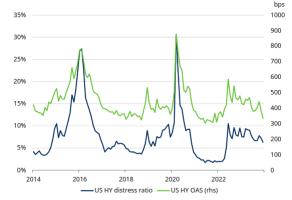
Euro IG interest coverage ratio



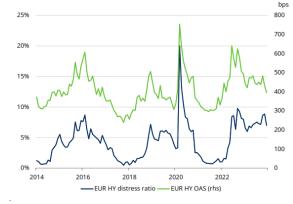


 HY distress ratios rose in 2023 but are below prior peaks.

#### US HY distress ratio<sup>1</sup>

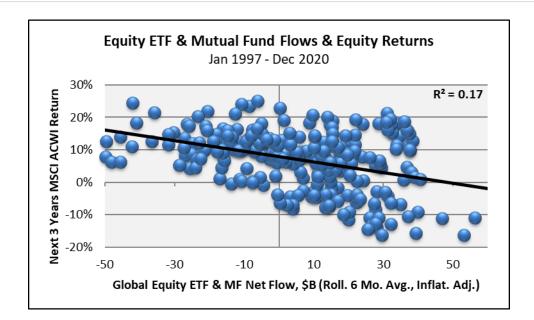


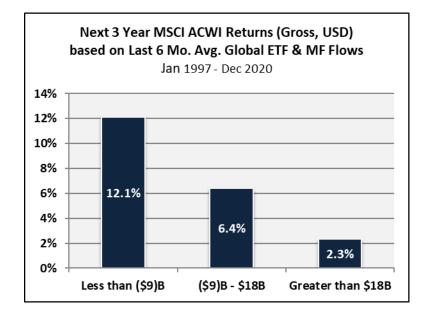
#### Euro HY distress ratio<sup>1</sup>

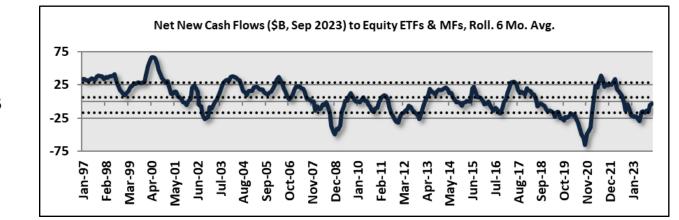


Sources: Schroders, BofA Global Research, Moody's, Bloomberg. Data as of 31 December 2023. 1. HY distress is defined as % of issuers with spreads > 1,000bps.







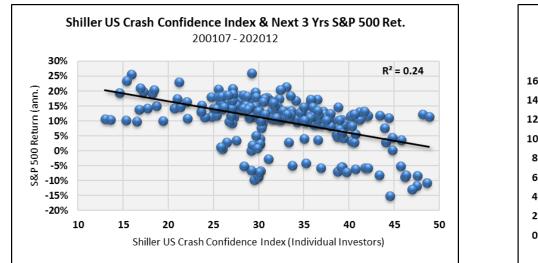


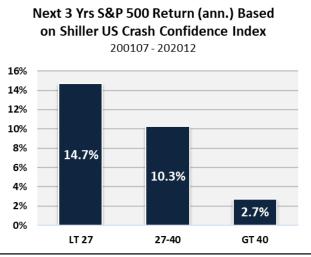
Est. Dec 2023 Avg. Flow = -\$2.9B

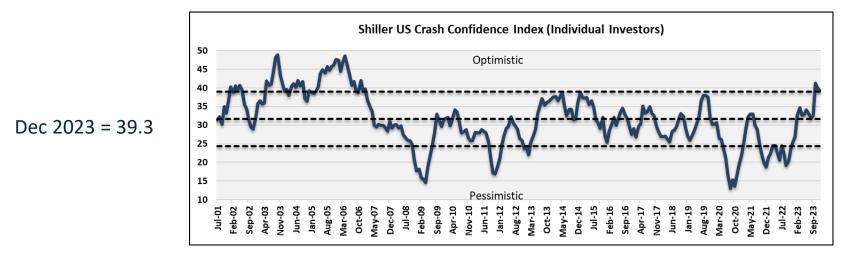


		S&P 500		Price Return	n (ann.)	
Peak	Trough	% Decline	+1 Year	+3 Years	+5 Years	+10 Years
12-Dec-61	26-Jun-62	-28.0%	32.7%	16.7%	12.0%	7.5%
29-Nov-68	26-May-70	-36.1%	43.8%	15.9%	5.5%	4.8%
11-Jan-73	03-Oct-74	-48.2%	38.0%	15.8%	12.0%	10.1%
28-Nov-80	12-Aug-82	- <b>27.1%</b>	58.3%	22.3%	26.5%	15.1%
25-Aug-87	04-Dec-87	-33.5%	21.5%	12.9%	<b>14.0%</b>	15.8%
24-Mar-00	09-Oct-02	-49.1%	33.7%	15.5%	15.0%	6.4%
09-Oct-07	09-Mar-09	-56.8%	68.6%	26.5%	22.7%	15.0%
19-Feb-20	23-Mar-20	-33.9%	74.8%	20.8%	???	???
03-Jan-22	12-Oct-22	-25.4%	21.6%	???	???	???





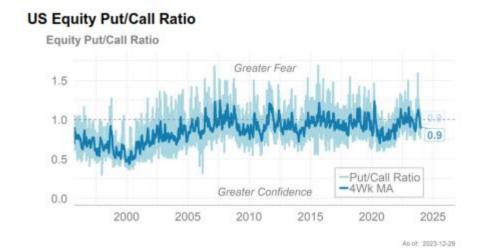






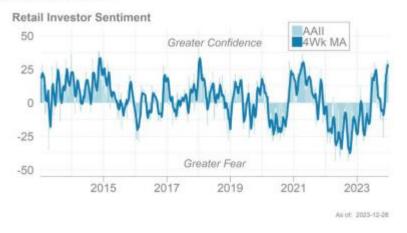
 Both the Put/Call ratio and the AAII Bulls-Bears Retail Sentiment Index reflected a high level of investor optimism at year-end.

Appendix 16 – Technicals: Sentiment

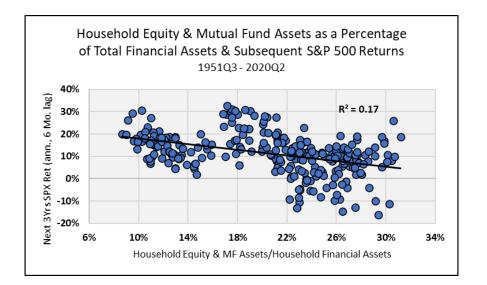


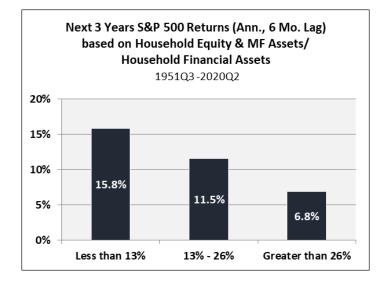
Source: CBOE, Bloomberg, Morgan Stanley Research

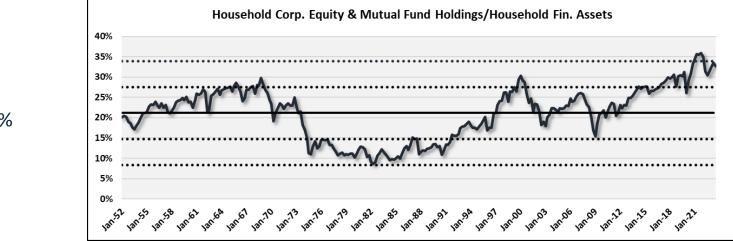
### AAll Bulls-Bears







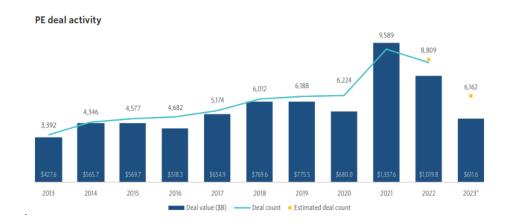




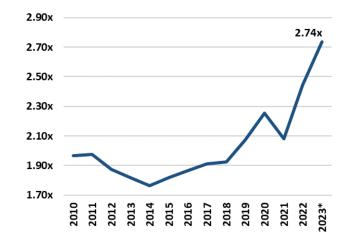
Q3 2023 = 32.6%

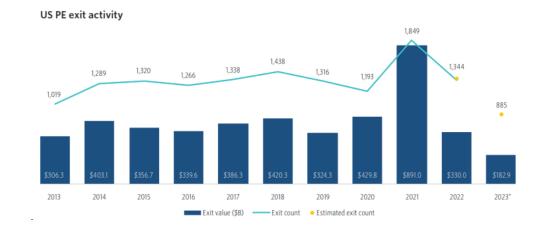
# Appendix 18 – PE Technicals: Deals, Exits, Fundraising





### US PE Investments/Exits



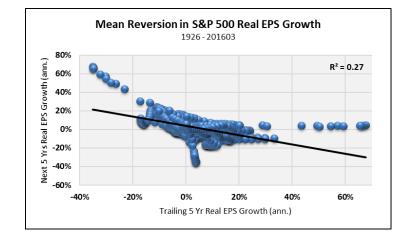




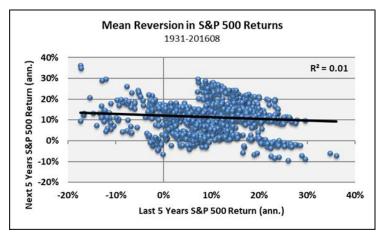


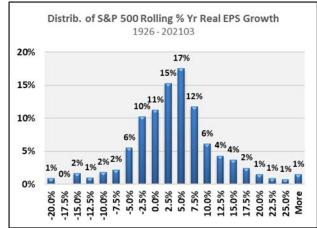
### • Real EPS Growth has shown a tendency to mean revert over 5-year periods, unlike returns

- Trailing 5, 10 and 20 Year MSCI World Real EPS Growth of 3.7%/yr, 3.9%/yr and 5.8%/yr through Q3 2023; implies 2.2%/yr, 0.4%/yr and -4.3%/yr over next 5 years (average = -0.6%/yr)



- US Real Earnings have grown at -0.6% or better over 5 years in 68% of observed periods from 1926–2016.
  - Median = 2.5%
  - Mean = 2.9%

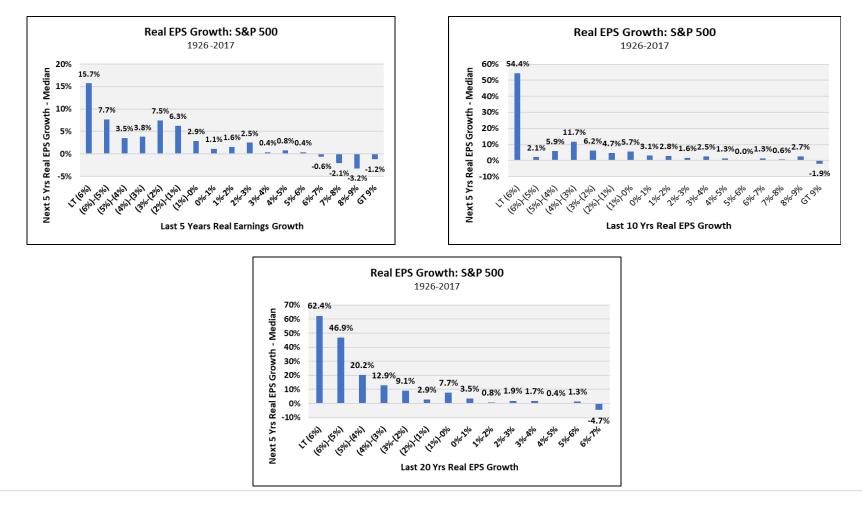






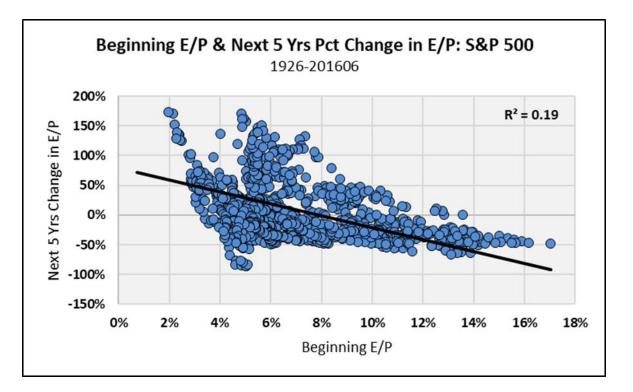
### • Real EPS Growth has shown a tendency to mean revert over 5-year periods, unlike returns.

- Trailing 5, 10 and 20 Year MSCI World Real EPS Growth of 3.7%/yr, 3.9%/yr and 5.8%/yr through Q3 2023; implies 0.4%/yr, 2.5%/yr and 1.3% over next 5 years. (average = 1.4%/yr)





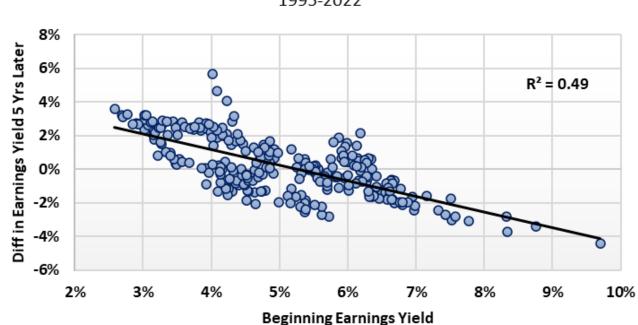
Trailing twelve months earnings yields have tended to mean revert.



- 31 December 2023 MSCI World E/P of 5.3% (P/E of 19.0x) implies a 17.0% increase over the next 5 years to 6.2% (P/E of 16.2x).
- P/E Ratio would contract by 3.1%/yr.



Trailing twelve months earnings yields have tended to mean revert.



1995-2022

Beginning E/P & 5 Yr Difference in E/P: MSCI World

-31 Dec 2023 MSCI World E/P of 5.3% (P/E of 19.0x) implies a 0.0% change over the next 5 years to 5.3% (P/E of 19.0x). - P/E Ratio would change by 0.0%/yr.



### Value

- Value stocks struggled in Q4 and 2023 after a strong 2022. (App. 22)
- The factor appears cheap relative to its long-term history.

### Size

- Small caps outperformed in Q4 but once again underperformed large caps for the year. (App. 22)
- Small caps appear cheap relative to their history.

### Momentum

- The momentum factor had a negative return for 2023 as market leadership shifted dramatically from 2022. (App. 22)
- High momentum stocks appear slightly expensive relative to their history.

### Quality

- High quality stocks outperformed modestly over the last quarter and were strong performers over the last 12 months. (App. 22)
- Companies with strong balance sheets are valued slightly rich relative to weak balance sheet firms, particularly over their 35-year history.

### Volatility

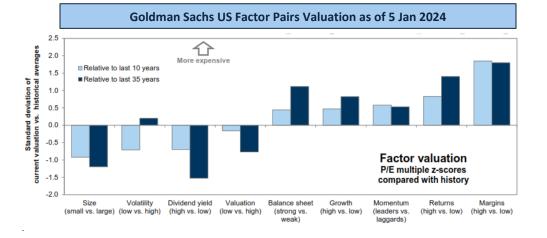
- Low volatility stock performance was once again strongly negative over the last three and twelve months. (App. 22)
- Low volatility stocks valuations are mixed; slightly cheap versus near-term history but slightly expensive versus longer term.

Data as of 31 December 2023		Z-Score	History	
Global Factor Performance	TTM Return	10 Year	Since Inception*	Note: Last 3 Mo. Return
Value (FF)	-5.2%	-0.3	-0.6	-0.4%
Size (FF)	-7.2%	-0.9	-1.0	1.1%
Momentum (FF)	-7.3%	-1.4	-1.1	2.9%
Quality (Balance Sheet Strength, FF)	6.5%	0.7	0.4	0.6%
Volatility (MSCI ACWI Min Vol - ACWI)	-12.8%	-1.4	-1.6	-4.6%

\* July 1990 for Value, Size & Quality, Nov 1990 for Momentum, Dec 1998 for Volatility). Dec 2023 estimated.

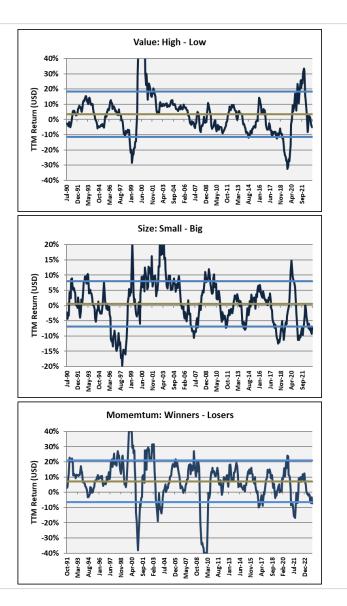
Sources: Ken French website (http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/data\_library.html), MSCI,

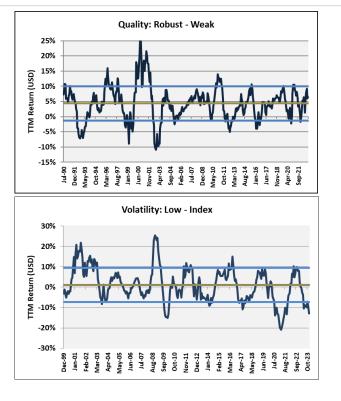
Bloomberg, SECOR.



# **Appendix 22 – Global Equity Factor Performance**







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ONE OF THE LIMITATIONS OF HYPOTHETICAL PERFORMANCE RESULTS IS THAT THEY ARE GENERALLY PREPARED WITH THE BENEFIT OF HINDSIGHT. IN ADDITION, HYPOTHETICAL TRADING DOES NOT INVOLVE FINANCIAL RISK, AND NO HYPOTHETICAL TRADING RECORD CAN COMPLETELY ACCOUNT FOR THE IMPACT OF FINANCIAL RISK IN ACTUAL TRADING. FOR EXAMPLE, THE ABILITY TO WITHSTAND LOSSES OR TO ADHERE TO A PARTICULAR TRADING PROGRAM IN SPITE OF TRADING LOSSES ARE MATERIAL POINTS WHICH CAN ALSO ADVERSELY AFFECT ACTUAL TRADING RESULTS. THERE ARE NUMEROUS OTHER FACTORS RELATED TO THE MARKETS IN GENERAL OR TO THE IMPLEMENTATION OF ANY SPECIFIC TRADING PROGRAM WHICH CANNOT BE FULLY ACCOUNTED FOR IN THE PREPARATION OF HYPOTHETICAL PERFORMANCE RESULTS AND ALL OF WHICH CAN ADVERSELY AFFECT ACTUAL TRADING RESULTS.

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#### Considerations and risks related to asset classes:

Equity investments involve a high degree of risk. Equity securities may decline in value due to factors affecting securities markets generally, and equity securities generally have greater price volatility than debt securities/investments. Equity securities of certain jurisdictions may experience more rapid and extreme changes in value and may be affected by uncertainties such as international political developments, currency fluctuations and other developments in the laws and regulations of countries in which an investment may be made. There can be no assurance that return objectives will be realised and investors could lose up to the full amount of their invested capital. Fees and expenses may offset the trading profits.

Debt investments (such as, but not limited to, investment grade, high yield, emerging market debt, asset backed securities and insurance linked securities) involves special considerations and certain risks, including risk of default and price volatility, and such securities are regarded as being predominantly speculative as to the issuer's ability to make payments of principal and interest.

LDI and equity overlay strategies may invest and trade in many different market strategies and instruments (including securities, non-securities and derivatives) and may employ different investment, hedging, leverage and arbitrage methodologies, so the risks of those would be material to understanding the risks and benefits of the portfolio. Counterparty and ISDA arrangements may pose potential risk. Furthermore, derivative strategies may be exposed to the risk of market disruptions, volatility, and governmental interventions.

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Limited liquidity. Investments in private markets may result in restricted liquidity since withdrawal rights are limited and interests are not freely transferable or redeemable. There is unlikely to be a secondary market for private market investments interests.

Volatility. Investment techniques used may include the use of leverage and derivative instruments such as futures, options and short sales, which could amplify the possibilities for both profits and losses and may increase volatility.

Hedge Fund investing is speculative and involves significant risk including the risk of losing some or all of the invested capital. Hedge fund strategies may participate in the buying and selling of equity and debt securities, private investments funds, non-readily realisable investments, illiquid investments suspension of trading, concentrated investments, developed and emerging market investments. Hedge fund strategies may be exposed to risks stemming from usage of leverage, derivatives, futures, options, over-the-counter derivative transactions. Counterparty and ISDA arrangements may pose potential risk. Furthermore, hedge fund strategies may be exposed to the risk of market disruptions, volatility and governmental interventions.

#### Modelling Assumptions:

Forward looking return, volatility, and correlation assumptions have been derived by SECOR, and are based on a combination of: a) the historic performance of each asset class based on what we consider to be appropriate indices or suitable proxies, and over a period that we consider to be appropriate in light of prevailing market conditions (typically 10 years); and b) our judgement in relation to how historic performance, and its various components, may differ in the future. This may include, for example, ad-hoc adjustments to reflect our view that markets are over or under valued.

The resulting assumptions are assumed to be appropriate for asset and liability projections over the medium to long term i.e. 10 to 20 years or longer, and are net of all ongoing management costs and fees.

Expected returns for an asset class are generally built up from and include an allowance for our projected return on cash, inflation, spreads, risk premiums, liquidity premiums, potential losses, valuation adjustments, alpha for active management, management fees, other ongoing costs, and any other factors that we may consider are appropriate for the asset class and/or prevailing market conditions. Expected returns generally <u>do not</u> allow for SECOR advisor or fiduciary management fees, or any transition or rebalancing costs between asset classes or an existing portfolio.

A material risk factor is that the projected returns modelled are underpinned by historic market returns combined with SECOR's assumptions on future market returns, meaning that the projected net returns used for modelling portfolios may not be realised within expected timeframes.

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